Schedule – At – A - Glance

2022 FOCUS Industrial Development Forum

Wednesday, March 23rd, 2022 – 8:30am to 4:30pm Susquehanna University, Degenstein Campus Center, 151 Weber Way, Selinsgrove, PA 17870

8:30am to 9:30am Registration/Refreshments/Networking/Exhibit Sponsor Tables 9:30am to 9:45am Industrial Development Forum Welcome Jennifer Wakeman, Executive Director, DRIVE – Focus Central PA Chair Matthew Rousu, Ph.D., Susquehanna University Dean of the Sigmund Weis School of Bus 9:45am to 10:00am Smart Regional Growth Ecosystem – Updates from IDF 2021 Lauren Bryson, Executive Director, Focus Central PA 10:00am to 10:45am **Economics Impacting Industrial Development** James Robey, PhD, W.E., Principal, Robey Analytics, LLC Real Estate Market Overview and Site Selection Decision Making Post Pandemic 10:45am to 11:30am Dennis Burnside, Executive Managing Director, Vestian Global Workplace Services 11:30am to 12:00pm Ways to WIN at Site Selection in Central Pennsylvania Justin Ross, Principal, LIVIC Civil Kristin Thorpe, Guide, LIVIC Civil Dan Meehan, President, Horizon Geospatial LLC 12:00pm to 1:10pm Networking Lunch/Exhibit Hall 1:15pm to 2:00pm Funding Strategies for Capital Investment Projects in Central Pennsylvania Leslie Temple, SVP Market Leader, Fulton Bank John Reichard, Senior Relationship Manger II, SEDA-COG Business Finance Dept. Robert J. McCormack, Founding Partner, Murphy McCormack Capital Advisors 2:00pm to 2:45pm Investment WINs in Central Pennsylvania Regional Industrial, Resources & Infrastructure Investment WINs Talent Advantages and Resources in Central Pennsylvania 2:45pm to 3:15pm Erica Mulberger, Executive Director, Advance Central PA Shannon Munro, VP Workforce Development, Pennsylvania College of Technology 3:15pm to 3:30pm **Event Conclusion** Jennifer Wakeman, Executive Director, DRIVE – Focus Central PA Chair

Focus Central PA is a non-profit with the mission to attract investment that cultivates economic growth in Central Pennsylvania. IDF 2022 brings together individuals with a vested interest or interest in investing to support smart economic growth. The event provides an opportunity to network and gather valuable insights on investing in Central Pennsylvania.

Networking/Exhibit Hall

3:30pm to 4:30pm

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