

2023



# Speaker Bios

## Industrial Development Forum

Wednesday, September 27<sup>th</sup>, - 11:00am to 12:30pm via Zoom



**Keynote Panelist**

**Azad Khan**  
Principal  
*Parker Poe Consulting*

At Parker Poe Consulting, **Azad Khan**, advises clients on all facets of their site selection and economic development initiatives. With a particular emphasis on location-specific business costs, taxes, incentives, compliance, workforce analysis and quality of life analysis, he exceeds client expectations and ensures project goals are achieved.

Prior to joining Parker Poe Consulting, Azad served as the Director of Research for the Central SC Alliance, where he led all research activities and provided support for companies across various industries, including automotive, aerospace, customer service, alternative energy, and textiles.

Azad began his career at the South Carolina Department of Commerce, managing RFIs and economic development proposals, which resulted in \$1.4 billion in announced capital investment and 5,200 announced jobs.



**Keynote Panelist**

**Dennis Burnside**  
Executive Managing Director  
*Vestian Global Workplace Solutions*

**Dennis Burnside** has a 30-plus year resume of serving large and small corporate organizations, the economic development community, and the commercial real estate service and investment industry. His experience and commitment to excellence enable him to deliver a superior level of service to his clients.

Dennis specializes in site consultancy, real estate advisory, transactions, and portfolio management services. His client list reflects a diverse range of industries and client size with local, regional, and international presence.

Dennis' Economic Development expertise includes business attraction programs, industry cluster and economic impact studies, and community positioning, as well as acting as ad hoc director and advisor for all aspects of the economic development process. Prior to joining Vestian, Dennis was the president of Juniper Solutions, which provided site selection and economic development consultancy. Before founding Juniper, he was a partner with Mohr Partners Inc. overseeing the Cleveland office for five plus years.



**Presenting Sponsor**

**Mark Stiles**  
USA Partner  
*PNK Group*

**Mark Stiles** has many years of experience working in commercial and industrial real estate. He received an Advanced Management Real Estate degree from the Harvard University Graduate School of Design and bachelor's degree in business administration/real estate/economics from the University of Georgia – Terry College of Business. Mark joined the PNK team of professional experts in 2016. PNK Group is an international industrial warehouse real estate developer operating in the US market since 2017. The PNK Group portfolio currently includes 9 industrial parks throughout the United States, including 4 of throughout Pennsylvania. PNK constructs modern industrial facilities to support customer needs. PNK offers a full implementation cycle for turnkey industrial facilities both at the client's premises and in PNK industrial parks.

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